

ZywaveRx™

A cure for the common PBM

You know that health care costs are rising, fast. You know there's no slowdown in sight. But, do you know that pharmacy benefits are one of the biggest contributors to those rising health care costs?

In fact, drug benefit costs are rising 15 – 20% per year, and account for 10 – 15% of total health care expenditures. Clearly, keeping drug benefits costs in line can go a long way toward improving your overall health benefits costs. But, drug benefits are popular, highly utilized benefits; simply slashing or eliminating them isn't the right answer.

The LaRocco Companies has the solution for you: ZywaveRx.



ZywaveRx was formed by leveraging the buying power of a nationwide network of employee benefits brokers — including The LaRocco Companies — that collectively represents over 1.3 million self-funded lives.

ZywaveRx lets you compare your current pharmacy benefits manager (PBM) to two leading national PBMs, Express Scripts and Systemed. With ZywaveRx, LaRocco can provide you access to exclusive, extremely favorable terms for your pharmacy benefits.

The highlights of the ZywaveRx program include zero dollar administrative fees, low dispensing fees, deep pharmacy discounts, and aggressive rebates. Using ZywaveRx's exclusive online savings calculators, LaRocco can compare your current PBM, Express Scripts, and Systemed to determine the most cost-effective program for you.

ZywaveRx lets us meet several critical objectives for your pharmacy benefits program:

Choice. We don't limit your choice to one PBM. With ZywaveRx, you can choose between two of the nation's leading firms.

Accountability. Express Scripts and Systemed know that we are presenting more than one option to our clients. We expect nothing but the highest level of service from them both in order to win your trust.

Support. Express Scripts and Systemed are dedicated to helping The LaRocco Companies and our clients understand their organizations, their products, and the ZywaveRx terms.

Favorable terms. Express Scripts and Systemed can provide extremely favorable terms for our clients. You will be able to retain a cost-effective pharmacy benefits program for your employees for years to come.